

Salesforce

www.salesforce.com/au/dreamjob

WHO WE ARE

Salesforce is the enterprise cloud computing company that has transformed the way companies collaborate, sell to, service and market to their customers. According to Forbes, Salesforce is the world's most innovative company and one of the fastest growing software companies on earth.

MORE ABOUT US

Salesforce placed 3rd in the BOSS Best Place to Work Australia Awards in 2014. We offer a very fast pace, an excellent social culture, very cool products such as our flagship CRM system, chatter and www.social.com, and a real focus on philanthropy that enables every employee to take 6 paid days per year to volunteer at the charity of their choice. Salesforce welcomes smart, driven high achievers from all walks of life. We have offices in both Sydney and Melbourne and we grow at around 30-40% year on year.



SELL. SERVICE. MARKET. SUCCEED.

WHO WE'RE LOOKING FOR

We are all involved in sales to some degree, whether as core Account Executives (business developers and closers), sales development representatives (relationship building and lead generation), pre-sales engineers, technical consultants or post sales customer success staff. To succeed at Salesforce you need to be hungry for success and to enjoy being at the forefront of technology.

INSIDER INFO

Salesforce has an LGBTI and allies program called OutForce that runs regular events and contributes to Salesforce's inclusiveness and diversity practice. In a recent employee survey, over 99% of our employees said that they are treated equally regardless of their sexual orientation.

Consulting and IT Services, Technology

QUICK FACTS

WHERE WE ARE

Sydney and Melbourne.

WHAT WE DO

Cloud computing software.

OPPORTUNITIES

Sales roles from lead generation to closing enterprise business.

QUALIFICATIONS REQUIRED

Appetite for success and ideally software sales.

CONTACT

www.salesforce.com/au

SIZE

300+ people.

BENEFITS

www.salesforce.com/au/company/careers/

“ The culture of acceptance and collective support is incredible. It allows me to be authentic to who I am... ”



WORKING HERE...

Andrew Anderson
Account Executive

What sets Salesforce apart from anywhere else I've worked is the calibre of people around you. I'm surrounded by the most driven, intelligent and creative group of people with whom I've ever had the good fortune to work. When you're immersed with that kind of talent it drives you to exceed, up your own game and even surprise yourself with what you can deliver.

The culture of acceptance and collective support is incredible. It allows me to be authentic to who I am without ever feeling like I'm defined by my sexual orientation; I believe this is why Salesforce has been recognized as being in the top 3 best places to work in Australia.